

OVL Sussex

OVL Group have been helping businesses with 1 - 200 car fleets since 1989

We work closely with our customers and are with them for the life of their vehicles. As well as utilising excellent relationships to ensure competitive rates we offer our customers:

Tailored Fleet Management Solutions

Our tailored approach meets each of our customer's specific needs. We can do everything from simply supplying quotes to fleet analysis, whole life cost analysis and we work with all parties involved including those drivers who just can't make up their mind. In many cases smaller companies see us as their Fleet Manager. Setting budgets and parameters with key decisions makers before discussing options with individual drivers and departments and then presenting the final choice for sign off.

Fleet Analysis and Optimisation

We work with our clients to ensure their fleet analysis is working to help reduce costs, improve safety, enhance sustainability, and increase overall productivity.

Our expertise involves assessing and evaluating the performance, efficiency, and management of our customers' vehicles. We collect and analyze data on elements including fuel consumption, maintenance costs, driver behaviour, and overall fleet utilisation. Especially utilised by customers who do not have an inhouse fleet manager, contact us to find out more.



Whole Life Cost Analysis

We have developed a Whole Life Cost Calculator that takes into account all of the facts and figures that are part of leasing a vehicle. Including:

- Finance costs
- Fuel costs
- Service, maintenance and repair (SMR)
- Insurance
- Benefit-in-Kind Tax
- Class 1A National Insurance Contributions (NICs)
- Any Government Incentives available.

Our calculator helps businesses to ensure they are getting the best priced vehicle for their needs, and not just basing decisions on rental prices.

Dedicated Account Manager

We love to talk, build relationships and really understand your business so that we can help you find the correct solutions to meet your business needs. Nick Dew has a decades of experience and is on hand to support you throughout the process.

A recent client review highlights this:

"Thank for the outstanding service! Your team's professionalism and attention to detail made a difference. I felt taken care of throughout the entire experience. I look forward to working with you again and will highly recommend your services to others!"



Growth Planning

A growing business is a fast-moving entity and ensuring your fleet grows at the same rate as your team is crucial for many businesses.

We work with many clients to:

1. Assess the current efficacy of the fleet and any immediate issues.
2. Project need for vehicle alongside business growth objectives.
3. Calculate the Whole life cost – our calculator helps businesses to plan vehicle whole life costs, based on growth projections.
4. Create an action plan so that when the need for new vehicles arise, specific steps, timelines, availability etc are already mapped out.

Our up to the minute knowledge of the market including availability, best deals and new vehicle releases ensures our clients are never left behind.

To find out more about how we can work with you please contact Nick Dew

Call - 01243 306030 / 07376 101277

Email - nick.dew@sussexovl.co.uk

Visit - www.sussex.ovl.co.uk



OVL Group Ltd is a member of the BVRLA and has been since 2012. Established in 1967, the British Vehicle Rental and Leasing Association is the trade body for companies engaged in the leasing and rental of cars and commercial vehicles.



OVL Group Ltd has been a member of the LBF since 2016. The Leasing Broker Federation is an independent membership organisation supporting leasing brokers and operators across the UK. There are currently more than 100 paid-up members – representing the premier leasing brokerages in the UK.